



CAN-AM CASE STUDY 2022



Dallas, TX

THE BUSINESS

With instant fleet tracking and extensive analytic capabilities available at your fingertips, Can-Am can help you harness the data you already have to uncover efficiency gaps and problem areas, maximizing the power of your entire fleet.

After deciding that we are ready to implement a telematics platform, we narrowed it down to CAN-AM (Geotab) or Samsara and set about a one month pilot. We were able to compare all the features and the quality of customer service.

CAN-AM came out and personally installed the hardware, cameras and asset trackers at 6am, set everything up for us on the platform including customized reports and alerts. They coached the drivers and were able to offer a better price whereas Samsara just sent out some units with no installation. Needless to say, we decided on CAN-AM and are seeing benefits and savings from using their platform everyday.

Trenia Cameron, The Wilkins Group

CHALLENGES

The challenge for The Wilkins Group: A lack of visibility of its fleet during working hours, employee compliance of driving vehicles after hours; resulting in higher insurance rates (due to the possibility of many unknowns).

SOLUTIONS

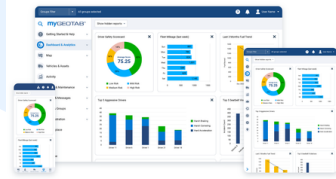
The Wilkins Group chose Can-Am Telematics because it provided a simple solution to providing accountability and reports with the opportunity to grow with business. Can-Am set up The Wilkins Group with asset reports, cameras and other integrations to allow the the company to function more efficiently. In turn, saving the company money while allowing it to better serve its customers.



C-TRAQ



GEOTAB



24/7 Support



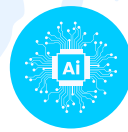
Maintenance



Emissions



Routing



AI



ELD Support



Auto reports / Alerts

RESULTS

- Better Insurance Rate
- Full visibility to fleet's locations
- Improved driver safety and risk management
- Ability to locate drivers closest to customers
- geofence reporting and alerts
- Visible decrease in speeding
- Visible decrease in idling
- Automated email alerts on vehicle maintenance and engine health
- More efficient time-card report and compliance management



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