



# CAN-AM CASE STUDY 2022



## San Marcos, TX

### THE BUSINESS

With instant fleet tracking and extensive analytic capabilities available at your fingertips, Can-Am can help you harness the data you already have to uncover efficiency gaps and problem areas, maximizing the power of your entire fleet.

*"Unfortunately, one week after Can-Am came out and installed our system, one of our company trucks was involved in a serious accident. FORTUNATELY, the system performed as promised, providing report & photographic evidence for insurance and law enforcement that our driver was entirely not at fault, thank you Can-Am!"*

*Christian Gonzalez,  
Operations Manager*

### CHALLENGES

The challenge for Westhill Paving: Driver safety, lack of visibility of its fleet during working hours, employee compliance of driving vehicles after hours; resulting in higher insurance rates (due to the possibility of many unknowns).

### SOLUTIONS

Westhill Paving chose Can-Am Telematics and AI connected dash cam because it provided a simple solution to providing accountability and reports with the opportunity to grow with business. Can-Am set up Westhill Paving with asset reports, cameras and other integrations to allow the the company to function more efficiently. In turn, saving the company money while allowing it to better serve its customers.

GEOTAB®      SurfSight

24/7 Support

Maintenance

Emissions

Routing

AI

ELD Support

Auto reports / Alerts

### RESULTS

- Better Insurance Rate
- Full visibility to fleet's locations
- Improved driver safety and risk management
- Ability to locate drivers closest to customers
- geofence reporting and alerts
- Visible decrease in speeding
- Visible decrease in idling
- Automated email alerts on vehicle maintenance and engine health
- More efficient time-card report and compliance management



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